## Fundability Avatar Problem Statements

- "Every time I grow my business my personal credit takes a hit"
- "I need vehicles in my business name for my new employees"
- "I tried getting an SBA Loan but I couldn't get approved"
- "I keep hearing about business credit but don't know where to start"
- "I want my thriving business to be prepared for an emergency but can't get approved"
- "My own bank keeps denying me for business funding"
- "My own bank denied me for a business credit line"
- "My business has revenue but I keep getting declined for credit cards"
- "I just want a credit card in my business name"
- "My business was approved for a credit card but I need more to grow"
- "I wish my business could buy supplies without maxing out my credit"
- "Business credit is confusing"
- "I've been in business for a while but still haven't built business credit"
- "I don't want to give up equity just to grow my business"
- "I am using personal funds to fund my business"
- "I am using my personal credit cards in my business"
- "My personal credit is all used up by my business"
- "I want to build business credit but don't know how"

## Title Case (numbered)

- 1. "Every Time I Grow My Business My Personal Credit Takes A Hit"
- 2. "I Need Vehicles In My Business Name For My New Employees"
- 3. "I Tried Getting An SBA Loan But I Couldn't Get Approved"
- 4. "I Keep Hearing About Business Credit But Don't Know Where To Start"
- 5. "I Want My Thriving Business To Be Prepared For An Emergency But Can't Get Approved"
- 6. "My Own Bank Keeps Denying Me For Business Funding"
- 7. "My Own Bank Denied Me For A Business Credit Line"
- 8. "My Business Has Revenue But I Keep Getting Declined For Credit Cards"
- 9. "I Just Want A Credit Card In My Business Name"
- 10. "My Business Was Approved For A Credit Card But I Need More To Grow"
- 11. "I Wish My Business Could Buy Supplies Without Maxing Out My Credit"
- 12. "Business Credit Is Confusing"
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- 14. "I Don't Want To Give Up Equity Just To Grow My Business"
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- 16. "I Am Using My Personal Credit Cards In My Business"
- 17. "My Personal Credit Is All Used Up By My Business"
- 18. "I Want To Build Business Credit But Don't Know How"